



# Small Business Outreach

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Compiled by the Small Business Office

# **SMALL BUSINESS SET-ASIDE PROGRAMS OVERVIEW**

8(a)

HUBZone

SDVOSB

Small Business

# **8(a) Business Development**

**Allows for set-asides**

**Competition limited to 8(a) firms**

**Allows for sole source awards**

**\$3,500,000 construction; \$5,000,000 others**

**Firm must be certified by SBA**

**9-year program**

**Questions about certification to SBA**

**Subcontracting goals for large firms**

**Goals reported under SDB category**

**Contracts over \$550,000; \$1,000,000 for construction**

**CFR 13 Part 124 & FAR 19.8**

# **HubZone**

**(Historically Underutilized Business Zone)**

**Allows for set-asides**

**Competition limited to HubZone firms**

**Allows for sole source awards**

**If only known source in U.S.**

**\$3,500,000 others; \$5,000,000 manufacturing**

**Allows for 10% price evaluation preference**

**On unrestricted procurements**

**Firm must be certified by SBA**

**Questions about certification to SBA**

**Subcontracting goals for large firms**

**Contracts over \$550,000; \$1,000,000 for construction**

**CFR 13 Part 126 & FAR 19.13**

# **Service-Disabled Veteran- Owned (SDVOSB)**

**Allows for set-asides**

**Competition limited to SDVOSB firms**

**Allows for sole source awards**

**If only known source in the U.S.**

**Firm self-certifies**

**Questions about certification to VA**

**Subcontracting goals for large firms**

**Goal for both Veteran-owned and SDVOSB**

**Contracts over \$550,000; \$1,000,000 for construction**

**CRF 13 Part 125 & FAR 19.14**

# **Small Business**

**Allows for set-asides**

**Competition limited to Small Business firms**

**Allows for sole source awards**

**Only with J&A**

**Firm self-certifies**

**Questions about certification to SBA**

**Subcontracting goals for large firms**

**Contracts over \$550,000; \$1,000,000 for construction**

**CRF 13 Part 121 & FAR 19.5**

# Joint Ventures & Teaming

## Formal Joint Ventures Programs:

**SBA Mentor-Protégé Program**

**DoD Mentor-Protégé Program**

## Joint Ventures:

**8(a) – at least one member of JV is a 8(a)**

**SDVOSB – at least one member of JV is SDVOSB**

**All other members are small business under NAICS Code**

**Requirement exceeds half the size standard – Revenue Based**

**Requirement exceeds \$10 million - Employee Based**

**Entire JV is considered 8(a) or SDVOSB**

**HubZone – all members of JV must be HubZone firms**

**All other members are small business under NAICS Code**

**CFR 13 Part 124.513, CFR 13 Part 125.15, CFR 13 Part 126.16**

# NAVFAC SW

## SMALL BUSINESS UTILIZATION

	FY06	\$1.3 B	FY07	\$1.5 B	FY08	\$673 M
	Goal %	Actual %	Goal %	Actual %	Goal %	YTD %
Small Business	40.2	60.3	40.6	52.8	41.03	50.4
HUBZone	8.18	17.7	8.29	14.3	8.68	17.1
SDVOSB	3.0	3.1	3.0	2.5	3.0	3.3
Woman-Owned	6.4	12.7	6.9	8.5	7.19	12.1
Small Disadvantaged	18.6	39.9	18.8	40.9	19.0	32.8



# NAVFAC SW SUBCONTRACTING TARGETS

	FY08	FY09
Small Business	76.78	77.51
HUBZone	3	3
SDVOSB	3	3
Veteran Owned	3	3
Woman Owned	14.37	14.53
Small Disadvantaged	16.03	16.18

**LINDA RYAN**

**Deputy For Small Business**

**NAVFAC SW**

**619-532-2375**

**[linda.ryan@navy.mil](mailto:linda.ryan@navy.mil)**